#### Thursday March 19<sup>th</sup>, 2015

### Increasing Online Enrollment While Improving Retention

Join the conversation on Twitter: #Brightspace Sponsored by











#### **John Baker** President & CEO D2L Corporation





#### **Mike Mathews** Chief Information Officer, Oral Roberts University



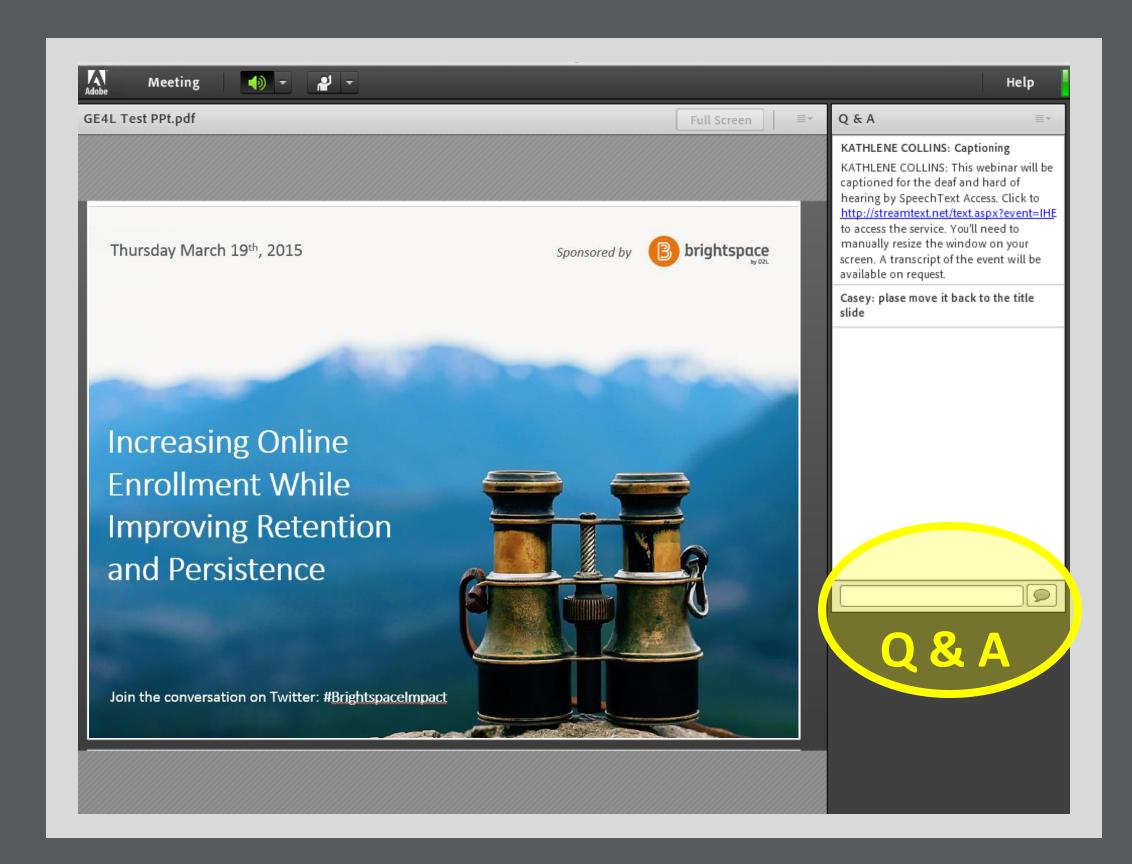


#### **Dr. Kathaleen Reid-Martinez** Chief Academic Officer, Oral Roberts University

#### **Shah Ardalan** President Lone Star College -University Park

### Before We Begin

- Please enter questions in the text field at the bottom of the Q&A Window. We are monitoring the discussion and will try to bring the Q&A comments into the conversation.
- We will not use the "raise your hand" feature.
- We are recording the webinar; the webinar archive and slides will be available later today.







### John Baker

President & CEO D2L Corporation



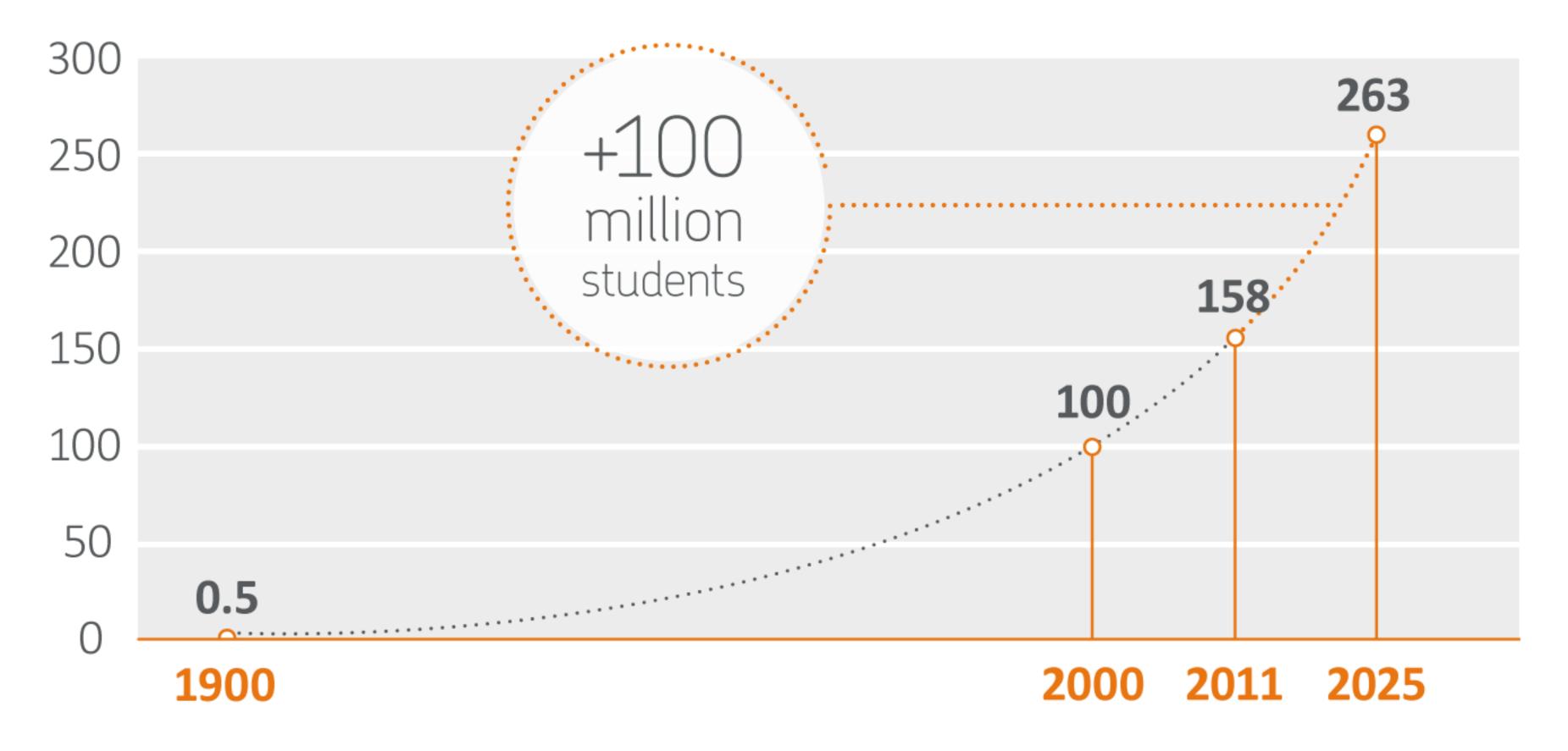
Higher Education Challenges and Opportunities



### Demand for higher education

Worldwide university enrollment

# of Students in Millions



Source: UNESCO

### Funding and luition At least 35 states are providing less funding per student for the 2013-14 school year than they did before the recession hit.

### State funding

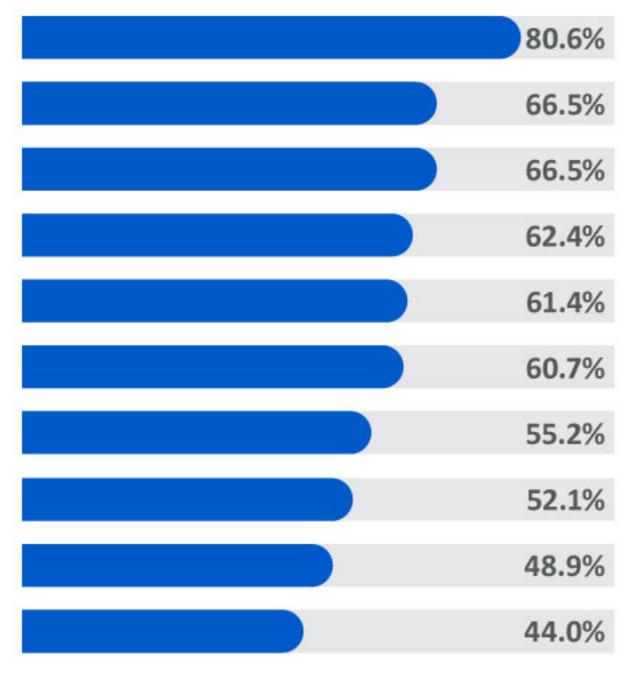
Arizona	-48.3%
Louisiana	-43.2%
South Carolina	-41.6%
Oregon	-37.9%
Alabama	-37.5%
Idaho	-36.8%
New Hampshire	-36.6%
Massachusetts	-36.3%
New Mexico	-34.2%
Mississippi	-31.2%

Percent change in state spending per student, inflation adjusted FY08-FY14

Source: Center on Budget and Policy Priorities/cbpp.org

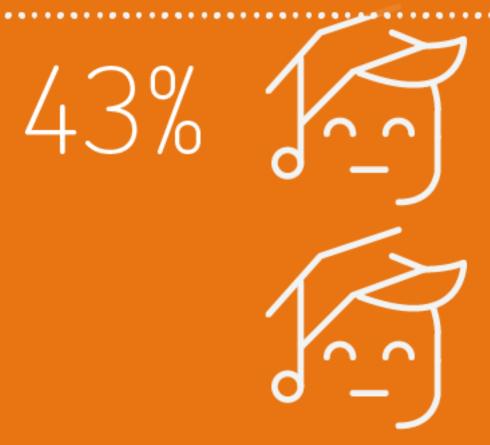
### Tuition

Arizona
Florida
Georgia
California
Hawaii
Washington
Alabama
Louisiana
Colorado
Nevada
Percent char



nge in average tuition at public, four-year colleges, inflation adjusted FY08-FY14

# Addressing the skills gap

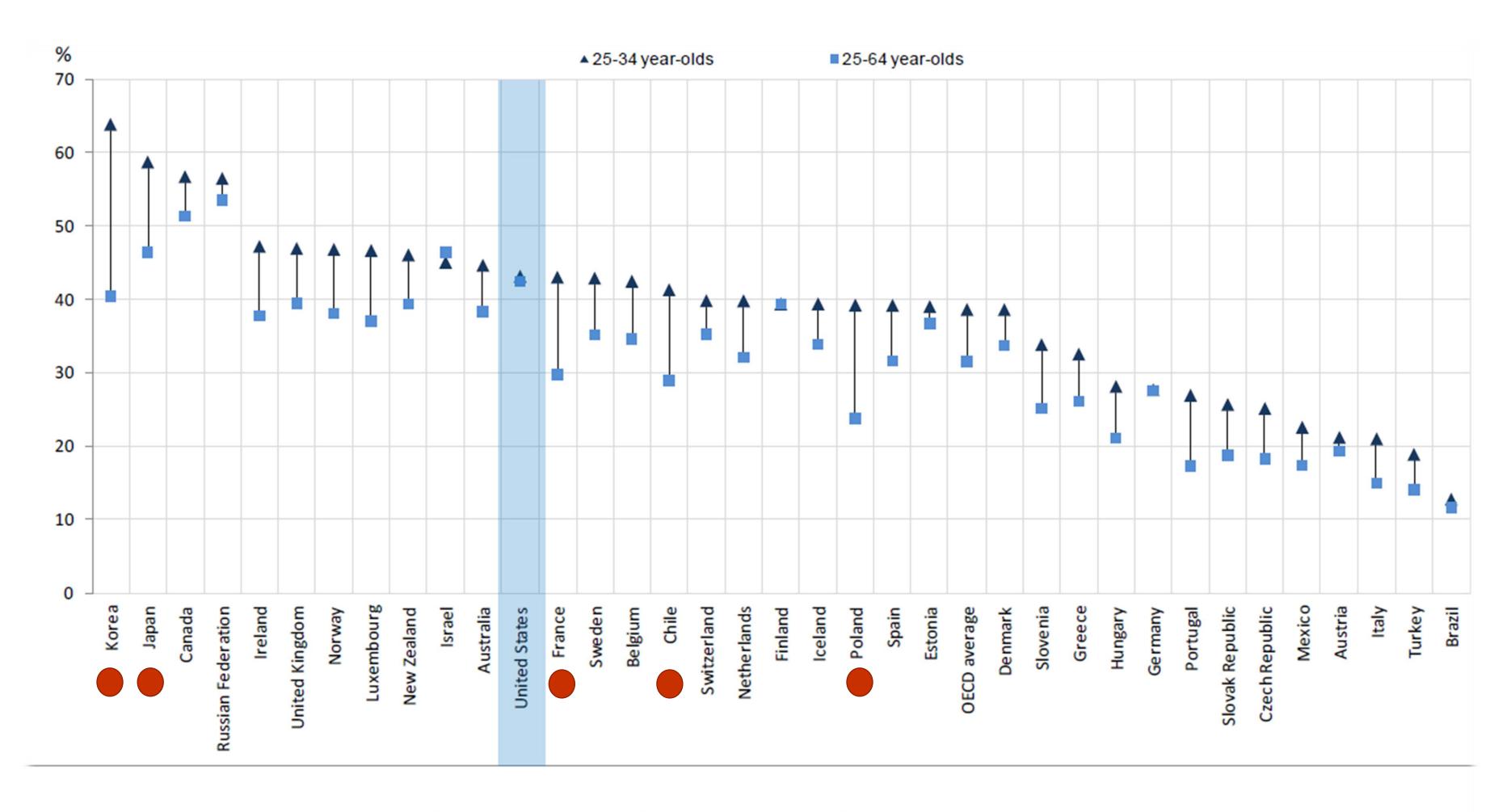


U.S. Attainment Today



2025 Demand

### Global Attainment



Countries are ranked in descending order of the percentage of 25-34 year-olds who have attained tertiary education. Source: OECD. Table A1.3a. See Annex 3 for notes (www.oecd.org/edu/eag.htm)



### College completion

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**46%** of Students Don't Graduate

Source: Harvard study , OECD, the White House

of Low-Income Students Don't Graduate

75%

# -1 in 10 -

### Higher Ed students have a learning disability

Source: U.S. Department of Education, National Center for Education Statistics



### Pluto The Rise and Fall

MA 13:8

Binder

D2L

by: Neil Degrasse Tyson

Before the invention of the telescope in the early part of the Seventeenth century, it was thought that Saturn was the most distant planet in the Solar System. This changed when Uranus was found in 1781 by English astronomer William Herschel, its discovery doubling the size of the known Solar System. Without the aid of a telescope, it would have been virtually impossible to find Uranus since it is

Observations of Uranus revealed something strange about its orbit. It was as if there was something beyond it which was having a gravitational influence on it. It was believed that there was likely to be another planet after Uranus. Mathematicians did some sums and worked out where they expected this planet to be. Using these calculations, German astronomer Johann Gotfried Galle found the planet in 1846. It became known as Neptune and took the total number of planets to eight (although, as you'll find out later, it was thought to be the Solar System's twenty-third planet at the time!) and once again the size of the known Solar System had doubled. But, based on early calculations of Neptune's mass, astronomers didn't believe that the gravitational influence of that planet alone could cause the effect that it was apparently having on Uranus' orbit. This implied that there was another planet beyond

American astronomer Percival Lowell (pictured right) had founded the Lowell Observatory in Flagstaff, Arizona in 1894. From 1906, he began looking for a ninth planet in the Solar System, a play which he termed "Planet X". Like the method used for discovering Neptune, Lowell used marb" cal calculations to locate his planet. Expecting to find a large world of gas similar to Uranus Neptune, Lowell instead found nothing and died in 1916 having failed to discover his Planet, search for a new planet ended and wasn't resumed until 1929.

In 1929, Clyde Tombaugh was a young astronomer working at Lowell's Flagstaff Observatory. B the job there by sending the observatory some drawings he had made of his observations of Mars a Jupiter through his home-made telescope. At Flagstaff, he was given the task of taking images of space and comparing the images with others taken of the same region on a different day. Because planets can be identified by their movement when compared to the movement of stars (stars always appear to move together), any object which appears in different places in the images being compared is likely not to be a star. Images were transferred to photographic plates which were put into a blink comparator, a machine which rapidly alternates the two images.

On 18th February 1930, Tombaugh compared an image taken on 23rd January 1930 with one taken on 29th January 1930. In them, he noticed an object which appeared in both images but in different places. Believing that he may have found Lowell's Planet X, he looked at another image from 21st

### An eTextbook in every student's hands by 2017 **US** DOE

Live Poll: What is the single biggest challenge or opportunity your institution is looking to address in the next 18 months? select one

- Driving increased faculty and student adoption of **a**) your LMS
- b) **Increasing student engagement and satisfaction**
- Helping faculty be more productive **C**)
- **d**) **Increasing online enrollments**
- Improving student retention and outcomes **e**)
- **f**) **Closing the low-income attainment gap**
- **Introducing Competency Based Learning programs** g)
- **Developing a MOOCs strategy or offering** h)



### **Mission Metrics**

### Adoption

### Learner outcomes

### Engagement

### Productivity

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

### Retention and Completion

### Learner satisfaction

### Face to face

### Pervasive Learning for the way we live

### Reactive

### Perceptive Predict and adapt

100

100%

3

30%

100

### One-size-fits-all

### Personal One-size-fits-me

# Brightspace

The Hub for Personalized Learning

Learning Environment

Lifelong ePortfolio



Video Capture







Predictive Analytics

Adaptive Learning

Mobile and eTextbooks

Open source web services, APIs, integration tools, and open standards

#### 2000+ TOOLS ALREADY INTEGRATED INCLUDING...

Dropbox Mobile apps Student Information Systems

Google Publisher content



#### Games and Simulation Engine



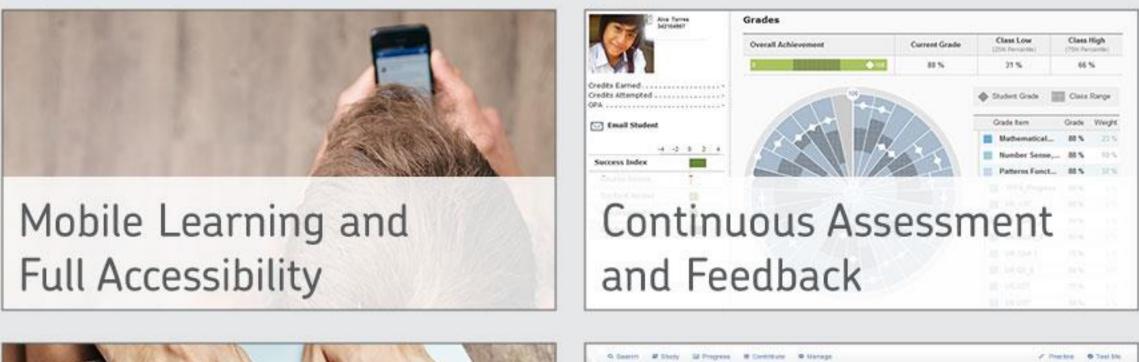
#### Share Learning Resources

#### Portals Microsoft Single Sign-On





#### Experiential and Inquiry Based Learning











Supporting a range of learning experiences





#### Lecture Capture and Flipped Classroom



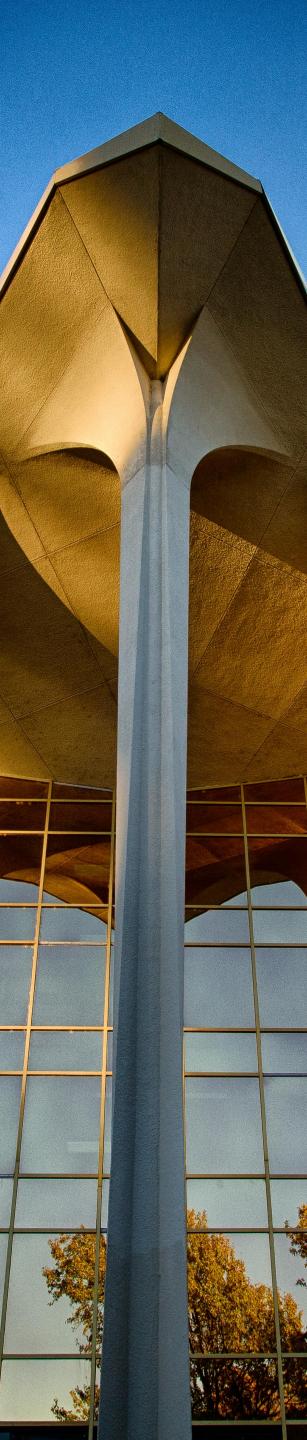
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#### Freedom to teach the way you want to teach

"Everyone deserves the same chance to succeed. That means providing an enriching, stimulating, and personalized learning experience to each student, despite their vast differences."

Dr. Jaclyn Broadbent, Professor







### **Mike Mathews**

**Chief Information Officer Oral Roberts University** 



#### **Dr. Kathaleen Reid-Martinez Chief Academic Officer Oral Roberts University**





# ORU and a Place Called Intelligence

Brightspace (D2L)

#### **CONNECTED LIFE PLATFORMS ARE** EMERGING

#### Wearable Intelligence



**Bright Design** 

#### MOBILE SHAPES THE "INTERNET OF ME"

#### Synchronized Intelligence



#### **Bright Minds**

THE SPEED

**OF LIFE GETS** 

**EVEN FASTER** 

**Digital Intelligence** 

Diaital Life

# ORU Demographics 85 nations represented

# Seven Imperatives For Globalization





# Seven Imperatives

Develop a Global Lens and Expanded Culture at the Tulsa Campus



Increase Global Learning Opportunities for ORU Students Around the World



Intensify International Recruiting Efforts



Create and expand a Proprietary Whole Person Distance Education Model



Form New Partnerships with Significant Educational and Ministry Institutions Globally through Collaborative Access Education



Use New Technologies and New Paradigms to make Spirit-Empowered Whole Person Education Accessible to Millions

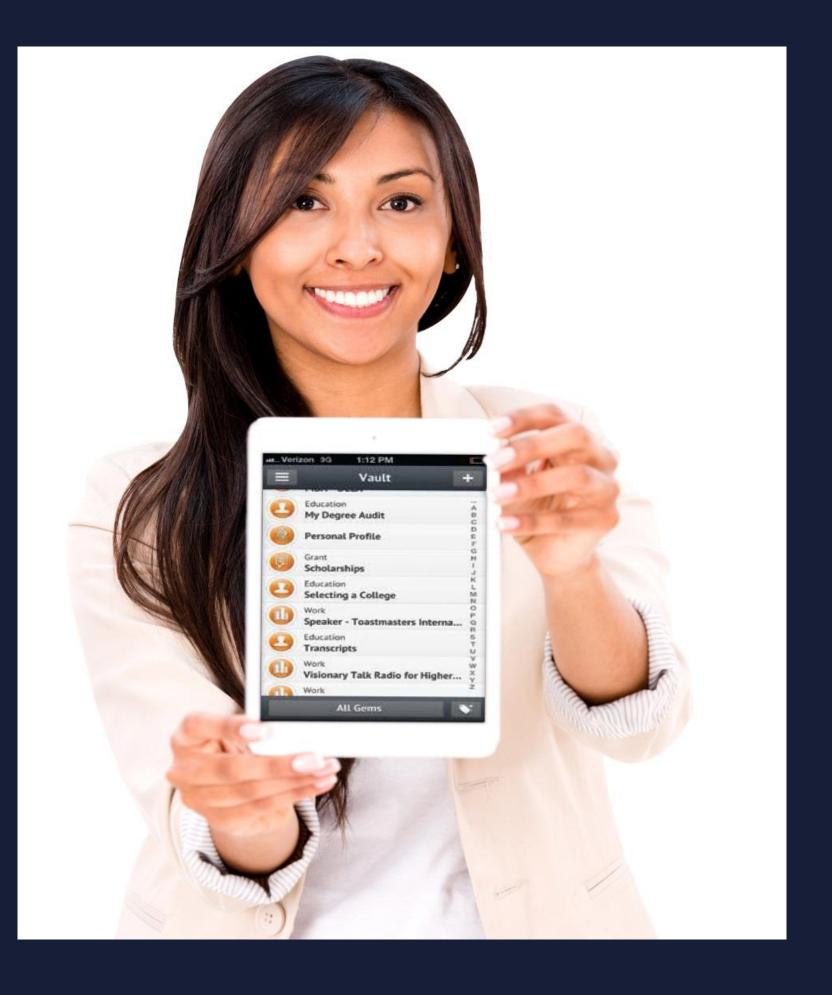


Plant ORU on Every Inhabited Continent by 2025



### A Place Called Intelligence

### The Student Data DNA



### An Imprint for Student Success

### GEO-Vision Technologies









# Choosing the "real" Academic Partner

# Innovation Thought Leadership Technology



# The Art and Science of Technology with 'Great Partnerships'



## The art of technology has become more important than the science of technology

What Solution Provider is a match?

### What We Needed?

- Solve global issues!
- Make big plans -- with students from 185 nations. Merge wearable technology, mobile technology, and digital design technology into one solution... but ultimately find a place called 'Intelligence'.
- Insights into our education, a degree compass, and a • student DNA capability.
- A 'Brightspace' in the history of educational transformation.
- Find a vendor AKA 'solutions provider' who had similar goals, products, and solutions.



# B) brightspace by D2L

# Our mission

D2L (Desire2Learn) is dedicated to building a brighter future by developing technology to improve the way the world learns.





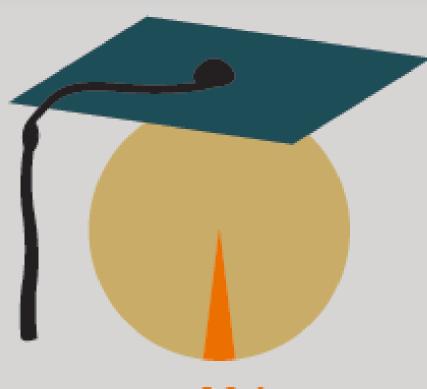
Which vendor was willing to help us transition from ... Bring Your Own Device to... Bring Your Own DNA and Your Own Cloud!

### 'A Placed called Intelligence'



### The Issue Being Addressed

#### A NATIONAL PROBLEM: Too few graduate on time.



4%

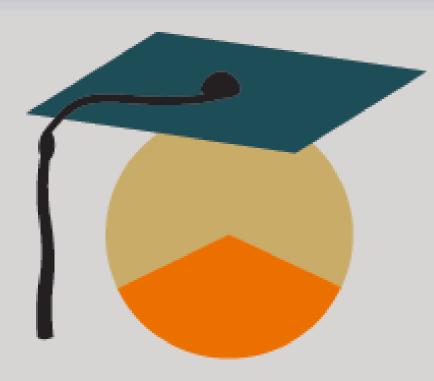
**Complete an associate degree** at a 2-year college within 2 years

19%

Complete a degree at a 4-year university within 4 years (non-flagship)

**Source:** The Game Changers; Complete College America

### Solved with Brightspace Insights<sup>™</sup>



#### 36%

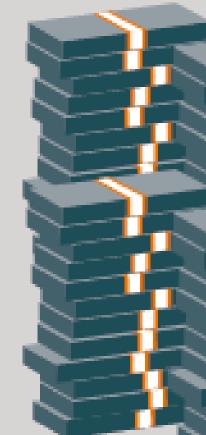
Complete a degree at a 4-year university within 4 years (flagship)



# The Issue Being Addressed

Every year, U.S. students and taxpayers waste billions of dollars and thousands of hours on unnecessary courses.

### \$19 billion spent on excess credits



#### \$7.7 billion covered by student tuition

Solved with Brightspace Degree Compass<sup>™</sup>

Source: The Game Changers; Complete College America

# Subsidized by taxpayers



### It's time to flip tech vendors vs. classrooms

- 98% of all technology software and services are sold to only help colleges and universities function and compete against each other.
- Education is the only industry that has not helped their clients navigate, shop, and plan like a smart consumer.
- There are no education and career consumer products that validate, share, and shop against the landscape we call education.
- Most technology companies stay away from policy related issues that will solve this issue.

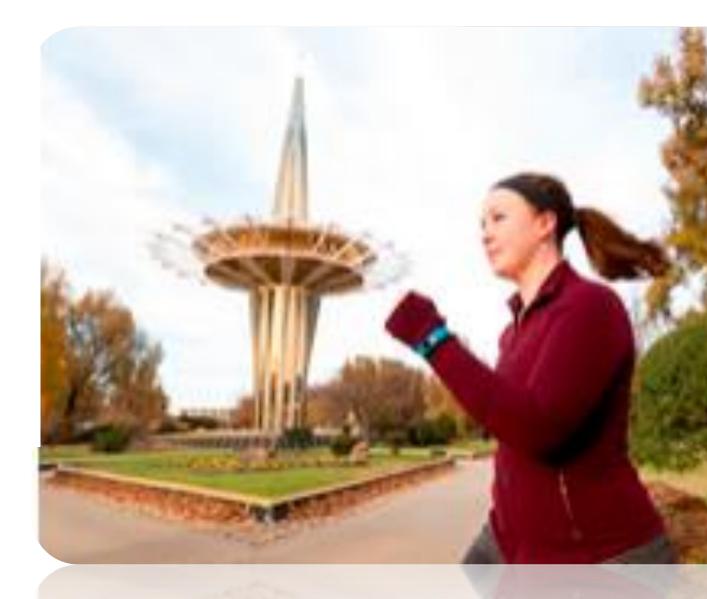


"The White House Office of Science and Technology and Department of Education continues to challenge the public to get creative to solve some of the most difficult decisions in education. We appreciate the creative submissions by thought leaders at universities and colleges like *Oral Roberts University and Lone Star College at the national level*. It will be thought leaders like this that continue to help solve the student success issues for future generation."

~ Nick Sinai, United States Deputy Chief Technology Officer at the White House

# The Data DNA for Student Success





# Geo-Vision Technologies 'A Placed Called Intelligence'





WHOLE PERSON ONLINE EDUCATION

SPIRIT MIND BODY CLASSES PEOPLE

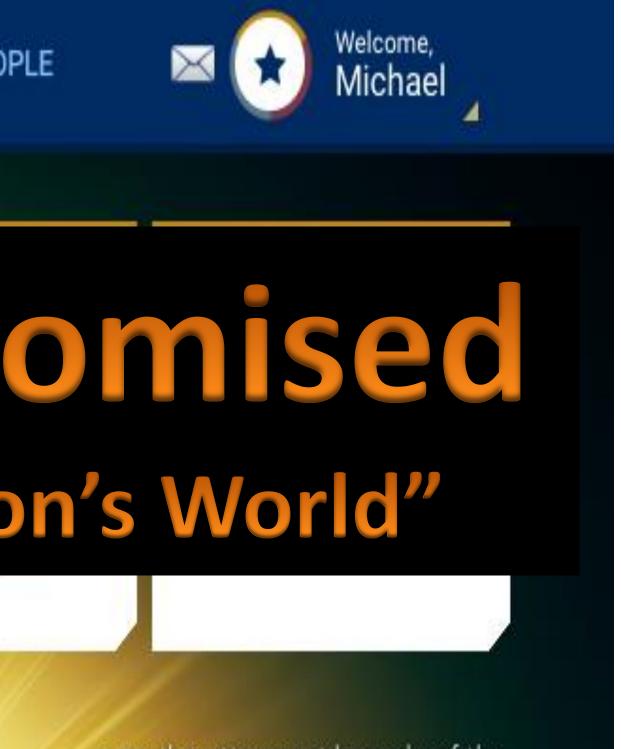
# Progress as Promised "Going into Every Person's World" VIEW PAST CHAPELS



# **Best Online Bachelor's Programs**

These are the best online bachelor's degree programs, based on factors such as graduation rates, indebtedness of new graduates and academic and career support services offered to students. See the methodology »

**ORU Ranked as one of the best programs in the nation** 



SPONSORED BY: PENNSTATE World Campus

# Progress

- ORU ranked #142 out of 3,900 Higher Education Institutions. ightarrow
  - Among the 5% of best online programs in the U.S.
  - Online Student Satisfaction Survey is a A+
- Online growth: 67% growth with Brightspace
- Retention increase to 75.5% with Brightspace
- 10 new start 'entry' points for Online students with Brightspace<sup>™</sup> Insights (predictive analytics) into our students performance.

# Progress

- Brightspace Insights installed for all online courses, students, and faculty.
- Online Portal (Global Access) increasing with students spending an extra 4 min. engaged in 'Whole Person' resources.
- One of 1<sup>st</sup> Universities to incorporate Fitness 'Wearables' into the online curriculum. Available via portal for all online students.
- Predictive student analytics offered by Brightspace Insights<sup>™</sup> enables ORU to intervene before it's too late – Creates a proactive vs. reactive environment.

Flexible, open, and customizable feature set enables ORU to innovate and explore.



# Portal – The ORU Virtual Campus

🝁 Oral Roberts University | S 🗙

C https://oruonline.me



WHOLE PERSON ONLINE EDUCATION

SPIRIT

MIND BODY CLAS

CLASSES PEOPLE

#### CHAPEL



WATCH CHAPEL LIVE

VIEW PAST CHAPELS

#### 11/05/2014 DEVOTIONAL

#### Anointed To Be Conquerors by Prince Guneratnam

I am going to send you what my Father has promised; but stay in the city until you have been...<u>More»</u>

MOB

N

#### 09/03/2014 PRAYER & PRAISE

#### Praying for Students

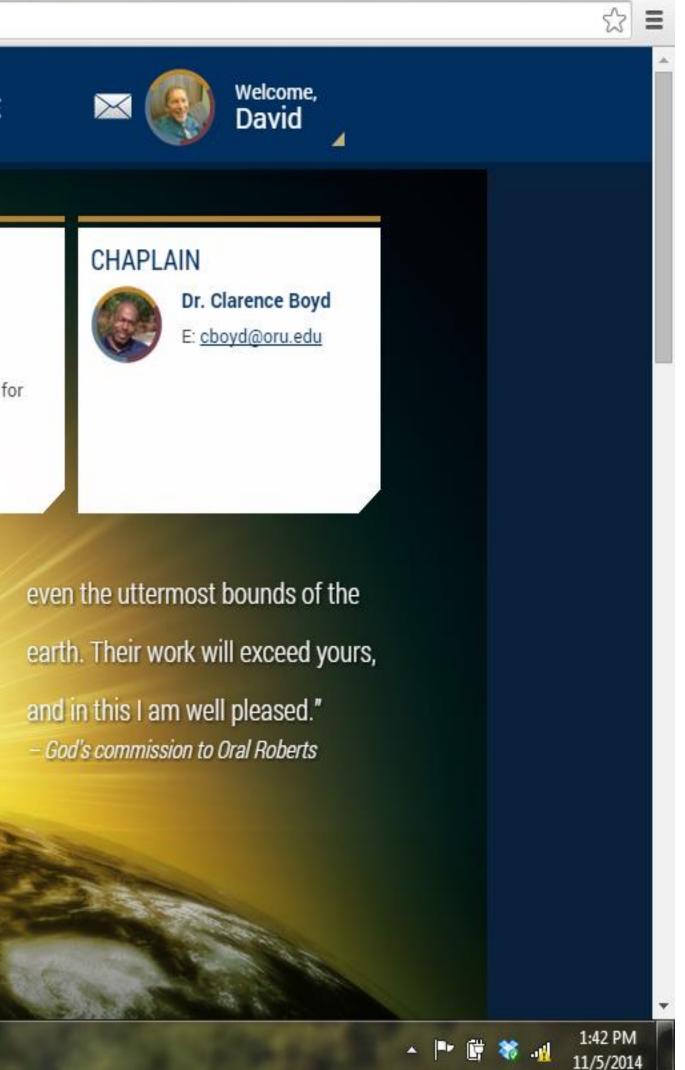
ONIN

Now that school has been in session for a bit, please pray for continued endurance for the...<u>More»</u>

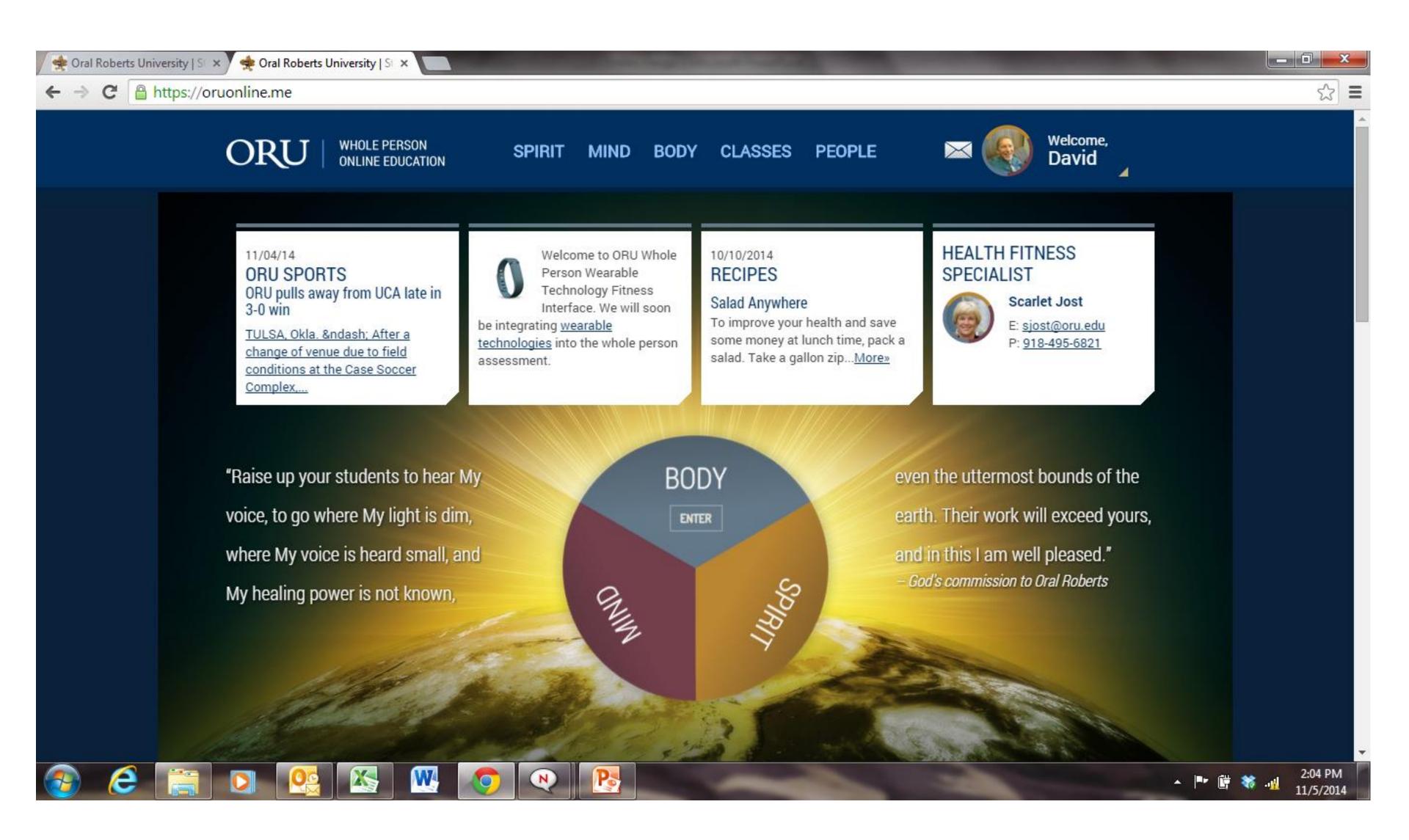
"Raise up your students to hear My voice, to go where My light is dim, where My voice is heard small, and My healing power is not known,

#### SPIRIT





# Portal – The ORU Virtual Campus



# Portal – The ORU Virtual Campus

🚖 Oral Roberts University | S 🗙 🍁 Oral Roberts University | S 🗙

← → C A https://oruonline.me

ORU

WHOLE PERSON ONLINE EDUCATION SPIRIT

MIND BODY C

CLASSES

#### 11/05/14

CHRISTIAN NEWS India: Christians Attacked by Hindus Worthy News

<u>Twelve Christians were injured by a</u> <u>mob of nationalist Hindus in the</u> <u>Bastar district of India's...</u>

#### 09/16/14 CAREER SERVICES

Find your dream job rooted in your interest, skills and values. More»

#### 09/16/14 TUTOR SUPPORT

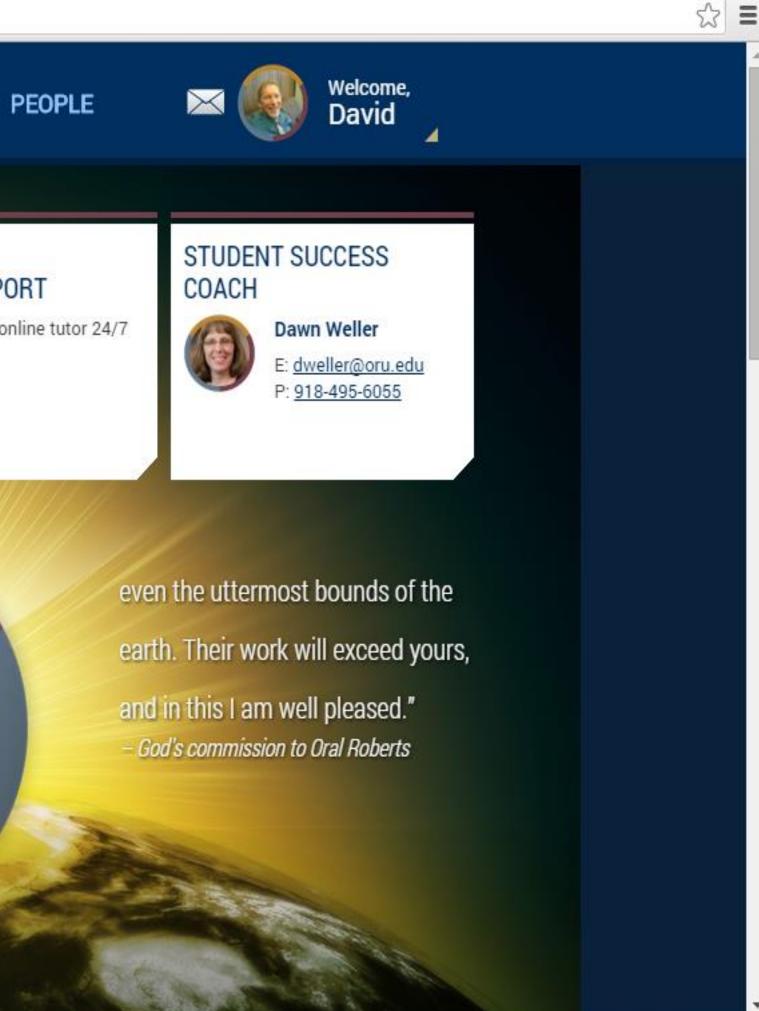
Connect with an online tutor 24/7

"Raise up your students to hear My voice, to go where My light is dim, where My voice is heard small, and My healing power is not known, MIND

ENTER

Libids

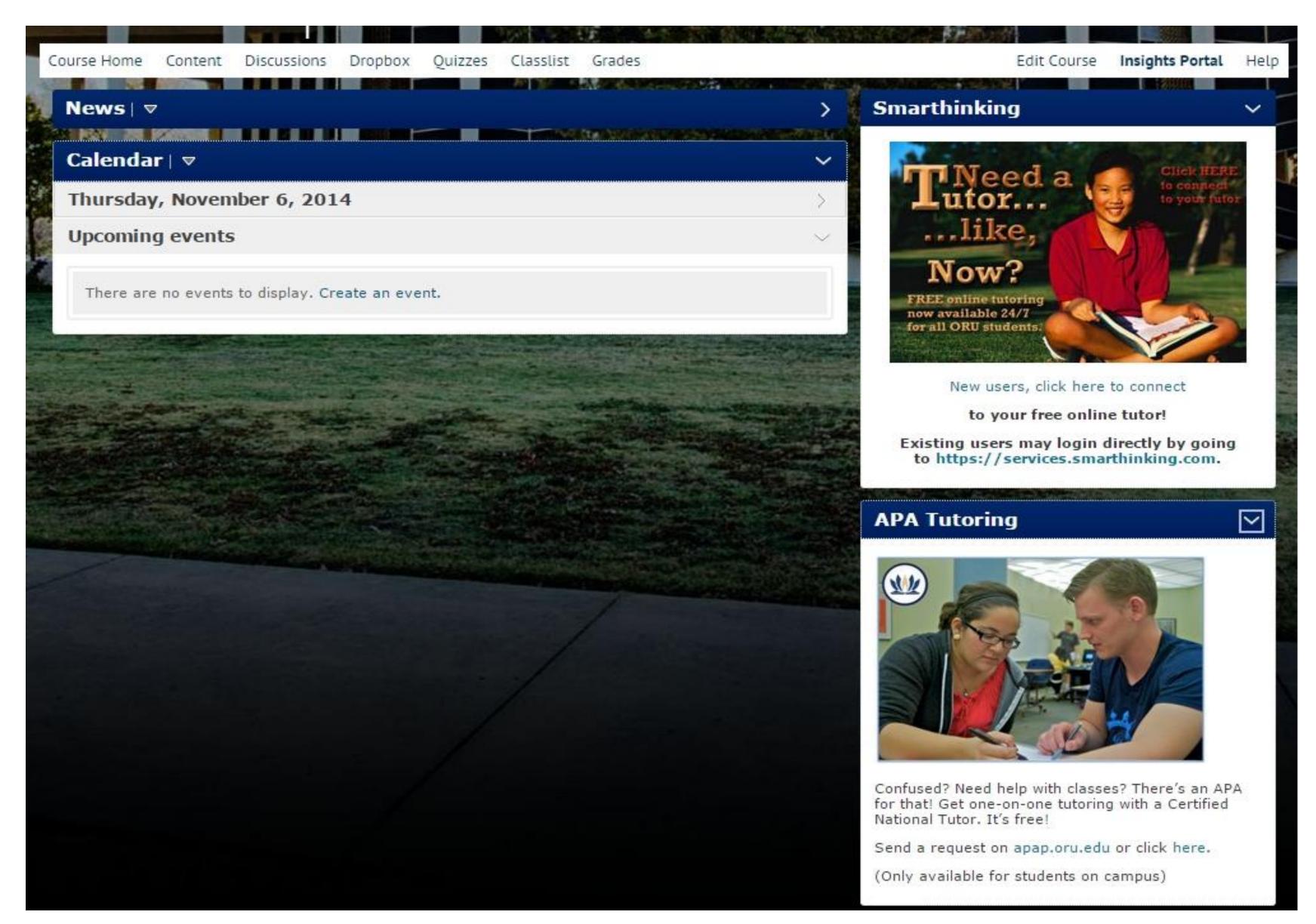
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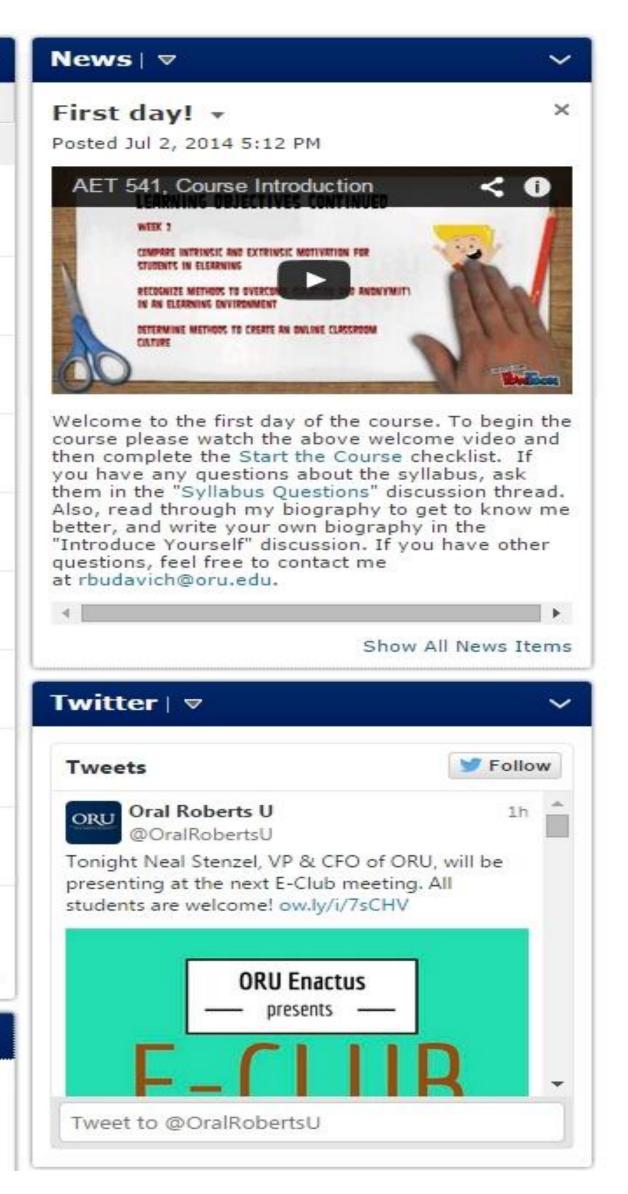
11/5/2014

## **Online Learning Experience- New Course Design**



## New Course Design- Easy to use

Begin Your Course!   ▼ ✓	Course Calendar   🗢 🛛 🗸 🗸						
	Thursday, November 6, 2014						
START HERE	Upcoming events $\sim$						
	NOV All Day Habitat Experiment 1 - Due 11						
	NOV All Day Week 3 Begins 12						
Start the Course	NOV All Day Long Term Experiment 1 - Due 18						
Course Syllabus   マ ☑	<b>NOV</b> All Day Short Term Experiment 2 - Due 18						
VIEW THE SYLLABUS	NOV All Day Week 4 Begins 19						
	<b>NOV</b> All Day Habitat Experiment 2 - Due 25						
	NOV All Day Week 5 Begins 26						
BIO 101L OL Principles of Biology Lab Syllabus	DEC All Day Short Term Experiment 3 - Due 2						
Online Learner Support∣	DEC All Day Long Term Experiment 2 - Due 2						
LEARNER SUPPORT	DEC All Day Week 6 Begins 3						
	Show More						
	Quick Links   マ ✓ • Week 1 Activities • Week 2 Activities						
Online Learner Support	<ul> <li>Week 3 Activities</li> <li>Week 4 Activities</li> <li>Week 5 Activities</li> </ul>						



### Early Warning System - Success Index Brightspace Insights™ Student Success System

← → C 🔒 https://d	2l.oru.edu/d2l/ap/s3/778273/stuc		
			t Risk
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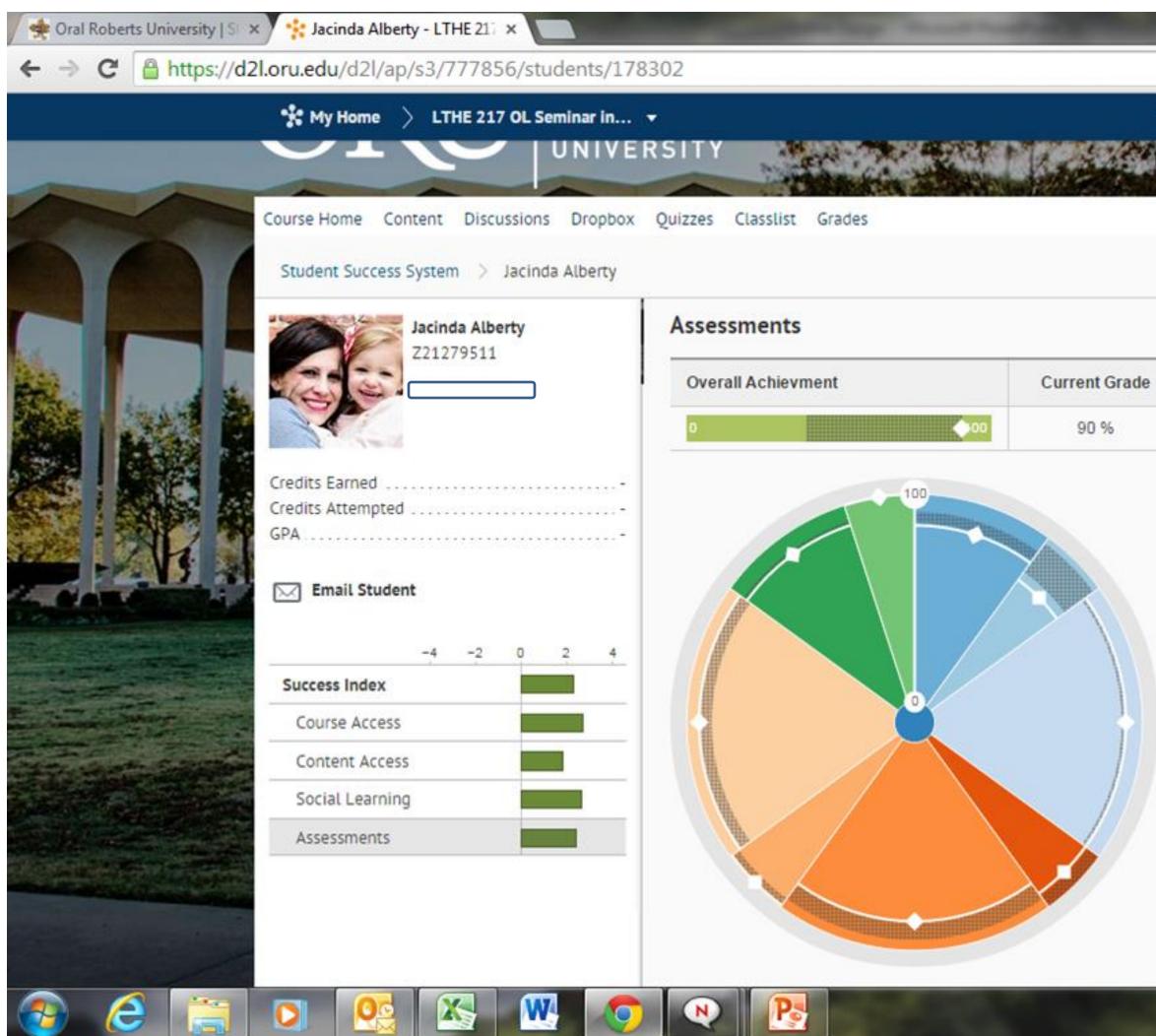
all. 😽

# Early Warning System- Social Learning Brightspace Insights

🐕 My Home 👌 LBLT 120 OL Survey of		
Student Success System > Ashland Robinson		
Ashland Robinson Z70102080 Credits Earned Credits Attempted GPA Email Student -4 -2 0 2 4 Success Index Course Access Content Access Social Learning Assessments	Social Learning Success Index Show Names	



# Early Warning System- Assessments Brightspace Insights



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Gr	ade Item	Grad	le	Weight			$\leq$		
	PARAPHRASIN	IG 8	5 %	10 9					
	Word Study No	tes 7	5 %	5 9					
	Word Study	9	2 %	20 9					
	Theological	9	2 %	5 %					
	Theological	8	6 %	20 9			-	-	
	Biblical Issue	9	9 %	5 9					
	Biblical Issue	9	4 %	20 9		200	an		
	Book Critique	9	0 %	10 9					
	Discussion	10	0 %	5 9					

Live Poll — What is the state of analytics at your institution? select one

- No analytics solution in place **a**)
- **b**) We have analytics in place but lack appropriate policies to effectively use the data
- We have "too late" analytics my analytics do **C**) not identify risk areas early enough to make an impact
- **d**) We have analytics in place but are not seeing an impact
- We're fully implemented and seeing measureable impact to retention and e outcomes



brightspace.com

### JOIN THE MOVEMENT

# vívofit

Say hello to the activity tracker that knows your potential



Copyright © 2014 Oral Roberts University

Social Resources You Tube in £

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# Garmin vivofit data

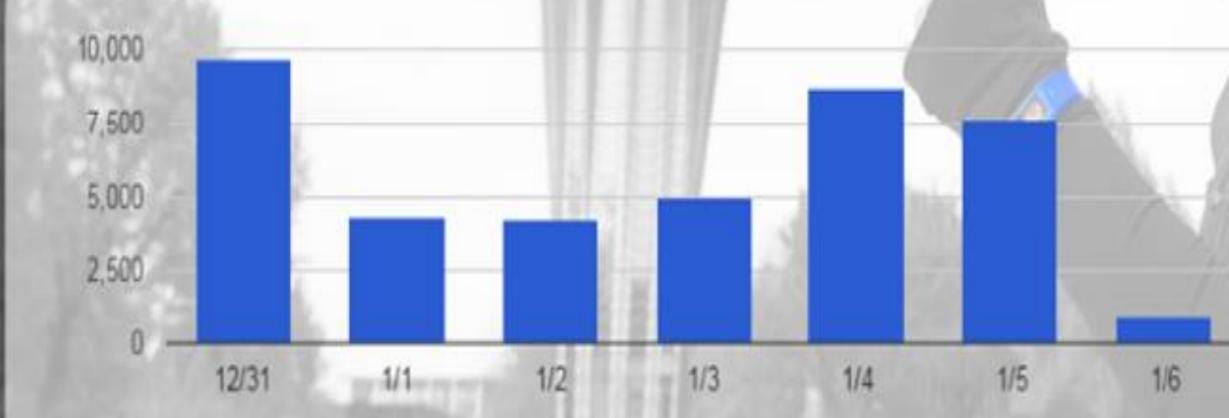
Daily Steps Weekly Activity Intensity average





We are excited to present the Garmin vivofit as part of our online physical education curriculum. The Garmin vivofit will track your steps throughout the day. We can provide daily and weekly activity data as well as a daily step goal.

### WEEKLY ACTIVITY



#### Daily Steps

#### Weekly Activity

#### Monthly Average







# The Place Called Intelligence



Check GPA
Verify Degree
Exam Notes
Campus Calendar
Research Careers
Whole Person
Score
Degree Compass

# What Students Say ...

"The switch to Brightspace is incredible. Brightspace is like using email or Facebook for visually impaired students. All Brightspace course are fully integrated and ADA compliant."

David Jones, Senior student who is visually impaired

Rachel Voightlander, Junior Nursing student

ORU MAKE NO LITTLE PLANS HERE



### Brightspace has the mobile tools and flexibility, that provides me with instant access to 90% of all my learning outcomes as well as how well I am performing. This is an elearning system for students who are serious about learning.



# What Faculty Say ...

"Brightspace is one of the 'brightspots' of my teaching career. It has made teaching fully integrated and simplified for faculty and students. Student and faculty engagement have never been higher since switching to Brightspace."

Dr. James Russell, Business Professor

ORU MAKE NO LITTLE PLANS HERE "Brightspace is the only learning environment that I feel my students can use both inside and outside of the classroom for their professional learning environment. As a University leader for our entrepreneurial students, we will be using Brightspace for the 2015 Enactus National Competition for business leaders."

Dr. Bruno F. Teles, Business Professor





### Shah Ardalan, President

## Lone Star College -University Park





### Opening doors to a better community





**75%** of all college freshmen in Texas attend a community college.

**78%** of all graduates from Texas universities took classes at a community college.

60% of all health care workers.

**64**/0 of all emergency first responders.

# Role of **Community Colleges**



# **About Lone Star College System**







- Six colleges and seven centers.
- 82,000+ credit students, total enrollment over 92,000. More than 29,000 students enroll in online or hybrid
- courses each semester.
  - **10<sup>th</sup> fastest-growing college system in the nation.**
- Largest institution of higher education in Texas.
- Students from 110 nations attend Lone Star each year.
- 11 school districts, 1,400 sq. miles, population of 2M. 6,000 employees (PT and FT).
- Maintains AAA bond rating with S&P.
- **Over \$340 million annual budget.**
- \$3.1 billion annual economic impact.

# A Model for the Innovative College of 21<sup>st</sup> Century!





# **One Location,** Many Opportunities.





### **Invitation 2 Innovate (i2i)**



### **Teaching Effectiveness**

### **Community Enrichment**

### **Culture of Excellence**

### **Industry Alliances**



- Purchased 1.6 million sq. ft. on 71 acres.
- Formally HP/Compaq Corp. world HQ.
- Opened in 2010, Sixth college in Jan. 2012.
- Almost 10,000 students today.
- **Fastest growing campus in the U.S.**
- **Includes: University Center, Conference** Center with 1,000-seat food services, Lease space for business, Energy & Manufacturing Institute, iSchool High, and Children Learning Academy, Law **Enforcement Academy ...**

# **LSC-University Park**





# An Open Invitation 2 Innovate







- The eyes of the world were on the new approach to innovate with students.
- The fast growth needed to be sustainable and set national records for retention. No one likes fast growth with a non-sustainable model.
- Must use innovative technology that is developed with students.
- Needed our own invention combined with world class vendors and partners like D2L.

# **A Four Point** Challenge



- Students at LSC-UP won the 2012 U.S. Department of Education innovation challenge for student success. This was 1<sup>st</sup> place among all U.S. colleges and universities.
  - The Education and Career Positioning System (ECPS)
- LSC-UP was awarded its first internal U.S. Patent for the ECPS.
- LSC-UP won the 2013 Campus Technology Innovator of the Year award with the ECPS for the best student services and system.
- **During the national invention and awards Lone Star College** System choose to partner with D2L to use Brightspace<sup>™</sup> across all colleges.
- The Bill & Melinda Gates Foundation choose the ECPS as a **National Pilot for an Integrated Planning and Advisory System** (IPAS).

# nnovation Embraced







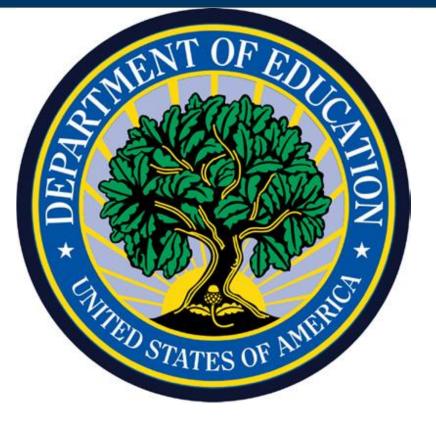
BILL& MELINDA GATES foundation By partnering with D2L, using the nationally acclaimed ECPS, the Bill & Melinda Gates Foundation, and students who want to innovate, LSC-UP increased retention by 24% after the pilot of 2,000 students was complete.

# The Result





# The Result



Winner of the 2012 U.S. Department of Education Business Start-up Challenge

> BILL& MELINDA GATES foundation Awarded the 2013 IPAS Grant

 80% of students are personally engaged with self-planning and advising for successful degree completion.

- LSC-UP continues to grow 27% with increased retention.
- Completion up 8%.
- Hispanic students saw a 5% increase in retention.
- Students increased their number of credits taken by 2.



- Brightspace User Progress analytics helps us look at the student at a glance.
- Faculty have access to innovative tools that move beyond simply uploading slides, to integrating video, external apps and more...
- Win-Loss charts help faculty plan for student success.
- We are looking forward to implementing Brightspace Insights this Fall.



# The buzz about Brightspace



# The Winning **Retention Solution**



The (ECPS) combined with the **Brightspace Integrated Learning Platform** is a winning suite of leading web and mobile applications that allow individuals to own, design, and create their educationto-career choices and pathways.

This is achieved by accessing, combining and aggregating lifelong personal information, educational records, career knowledge, and labor statistics.





### http://www.eps4.me



- Acts as a student's personal GPS for education career planning.
- The only product that parents and students can personally purchase, own, and use between all educational experiences.
- Allows students to map out possible educational and career pathways.
- Can integrate with D2L and the U.S. Department of **Education's MyData Button and Financial Aid.**
- The solution that was innovatively developed by a world leading community college.

### **The Education and Career Positioning System:**





#### My EDU Vault



- Personal learning profile
   Access personal learning records
- Securely store records
- Create personal trait profile

#### Simulate and Navigate



- Simulate career options
- Compare "Hot Jobs"
- Simulate and compare education plans
- Navigate journeys to your success

App Suite

**Buy Now** 

#### SIGN UP



#### **Design Your Pathway**



- Design your education plan
  - Compare college options
  - Plan financial success
  - Track progress
  - Create resume and EDUFAX



# **Preparing for High- Demand Jobs**



College Academic Credit

AA, AS Academic Transfer Degrees



Career & Technology AAS & CE

Associate of Applied Science and Non-Credit Certification s, ESOL & GED



Corporate College

Professional Development Seminars

Customized Training



Community Education

Discovery College Academy for Lifelong Learning

> Leisure Learning



Talent Acquisition Services

Employer and Student Job Placement Services



"When students have a clear pathway to their options, they make better decisions and increase their likelihood of success."

# Student Performance



The ECPS, Brightspace, and innovation can provide any college campus with double-digit improvements.

# Summary

## Brightspace eBook Series: How to Enhance Education Through Innovation

# #1 eBook



#### Creating Connections

Five strategies to improve learner engagement

#### **CREATING CONNECTIONS:** 5 strategies to improve learner engagement

7# eBook

#### FREE pre-release copy to all attendees after the webinar!

#### Staying on Course

### **STAYING ON COURSE:** Understanding and addressing the retention challenge

# For More Information



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# Thank you. We would love to hear from you!

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